## BALANCE SHEET

## Quarter 3/ 2009

As at September 30th, 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150) | 100 |  | 2,627,059,618,029 | 2,894,002,192,932 |
| I. Cash and cash equivalents | 110 |  | 98,643,810,886 | 29,581,312,265 |
| 1. Cash | 111 | V. 01 | 79,514,370,143 | 29,131,312,265 |
| 2. Cash equivalents | 112 |  | 19,129,440,743 | 450,000,000 |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 959,226,999,074 | 1,202,851,687,402 |
| 1. Trade accounts receivables | 131 |  | 205,719,130,881 | 222,847,505,311 |
| 2. Advances to suppliers | 132 |  | 732,864,488,555 | 968,462,189,781 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 25,385,512,341 | 16,284,125,013 |
| 6. Provision for short-term bad receivables | 139 |  | (4,742,132,703) | (4,742,132,703) |
| IV. Inventories | 140 |  | 1,560,442,485,107 | 1,651,442,478,367 |
| 1. Inventories | 141 | V. 04 | 1,560,442,485,107 | 1,651,442,478,367 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 8,746,322,962 | 10,126,714,898 |
| 1. Short-term prepaid expenses | 151 |  | 7,348,411,687 | 7,538,905,119 |
| 2. VAT deductible | 152 |  | 7,532,625 | 4,576,129 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 1,390,378,650 | 2,583,233,650 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 230,548,878,510 | 267,636,359,987 |
| I. Long-term receivables | 210 |  | 62,000,000 | 62,000,000 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 | 62,000,000 | 62,000,000 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 25,169,880,399 | 27,576,060,082 |
| 1. Tangible fixed assets | 221 | V. 08 | 25,080,231,911 | 27,502,144,926 |
| - Historical cost | 222 |  | 43,137,784,779 | 42,906,623,757 |
| - Accumulated depreciation | 223 |  | (18,057,552,868) | (15,404,478,831) |
| 2. Finance leases fixed assets | 224 | V. 09 |  |  |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 15,733,332 |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| - Historical cost | 228 |  | 17,700,000 |  |
| - Accumulated depreciation | 229 |  | $(1,966,668)$ |  |
| 4. Construction in progress expenses | 230 | V. 11 | 73,915,156 | 73,915,156 |
| III. Property investment | 240 | V. 12 | 4,702,749,985 | 7,523,858,406 |
| - Historical cost | 241 |  | 5,167,857,132 | 8,130,160,132 |
| - Accumulated depreciation (*) | 242 |  | $(465,107,147)$ | (606,301,726) |
| IV. Long-term financial investments | 250 |  | 200,224,500,000 | 231,776,744,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 84,800,000,000 | 78,800,000,000 |
| 3. Other long-term investments | 258 |  | 158,391,500,000 | 152,976,744,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | (42,967,000,000) |  |
| V. Other long-term assets | 260 |  | 389,748,126 | 697,697,499 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 389,748,126 | 697,697,499 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  |  |  |
| TOTAL ASSETS (270=100+200) | 270 |  | 2,857,608,496,539 | 3,161,638,552,919 |


| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE |  |  |  |  |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 1,516,747,848,212 | 1,933,689,270,053 |
| I. Short-term liabilities | 310 |  | 1,308,085,655,893 | 1,724,881,972,141 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 499,030,497,049 | 633,412,565,972 |
| 2. Trade accounts payable | 312 |  | 106,109,029,452 | 62,377,347,124 |
| 3. Advances from customers | 313 |  | 470,514,874,292 | 896,177,545,968 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 100,227,643,053 | 93,004,599,333 |
| 5. Payable to employees | 315 |  | 20,520,010,666 | 12,205,320,363 |
| 6. Payable expenses | 316 | V. 17 | 13,706,606,264 | 3,885,449,266 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 97,935,572,099 | 23,771,456,232 |
| 10. Provision for short-term liabilities | 320 |  | 41,423,018 | 47,687,883 |
| II. Long-term liabilities | 330 |  | 208,662,192,319 | 208,807,297,912 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 208,420,000,000 | 208,420,000,000 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  | 242,192,319 | 387,297,912 |
| 7. Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 1,340,860,648,327 | 1,227,949,282,866 |
| I. Capital sources and funds | 410 | V. 22 | 1,341,261,285,633 | 1,228,196,211,819 |
| 1. Paid-in capital | 411 |  | 230,288,960,000 | 230,288,960,000 |
| 2. Capital surplus | 412 |  | 938,673,250,000 | 938,673,250,000 |
| 3. Other capital of owner | 413 |  |  |  |
| 4. Treasury stock | 414 |  |  |  |


| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: | ---: |
| 1 |  | 3 | 4 | 5 |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  |  |  |
| 7. Investment and development fund | 417 |  | $30,640,486,547$ | $30,640,486,547$ |
| 8. Financial reserve fund | 418 |  | $10,942,573,773$ | $10,942,573,772$ |
| 9. Other fund belong to owner's equity | 419 |  |  |  |
| 10. Retained profit | 420 |  | $130,716,015,313$ | $17,650,941,500$ |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | $\mathbf{4 3 0}$ |  | $\mathbf{( 4 0 0 , 6 3 7 , 3 0 6 )}$ | $\mathbf{( 2 4 6 , 9 2 8 , 9 5 3 )}$ |
| 1. Bonus and welfare fund | 431 |  | $\mathbf{( 4 0 0 , 6 3 7 , 3 0 6 )}$ | $(246,928,953)$ |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V.23 |  |  |
| TOTAL RESOURCES $\mathbf{( 4 3 0 = \mathbf { 3 0 0 + 4 0 0 ) }}$ | $\mathbf{4 4 0}$ |  | $\mathbf{2 , 8 5 7 , 6 0 8 , 4 9 6 , 5 3 9}$ | $\mathbf{3 , 1 6 1 , 6 3 8 , 5 5 2 , 9 1 9}$ |

## INCOME STATEMENT

Quarter 3/ 2009

| Unit: VND |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Items | Code | Note | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 6 | 7 |
|  |  |  |  |  |
| 1. Revenue of sales and services | 01 | VI. 25 | 606,163,272,839 | 307,783,683,886 |
| 2. Deductions | 02 |  |  |  |
| 3. Net sales and services (10=01-02) | 10 |  | 606,163,272,839 | 307,783,683,886 |
| 4. Cost of goods sold | 11 | VI. 27 | 368,217,732,918 | 227,853,080,229 |
| 5. Gross profit (20=10-11) | 20 |  | 237,945,539,921 | 79,930,603,657 |
| 6. Financial incomes | 21 | VI. 26 | 7,032,397,600 | 2,597,798,134 |
| 7. Financial expenses | 22 | VI. 28 | 57,456,155,365 | 20,986,826,743 |
| - Include: Interest expense | 23 |  | 14,117,171,246 | 20,986,826,743 |
| 8. Selling expenses | 24 |  | 11,507,504,333 | 1,490,745,599 |
| 9. General \& administrative expenses | 25 |  | 42,222,930,667 | 27,688,271,864 |
| 10. Net operating profit (30=20 + (21-22) - (24+25)) | 30 |  | 133,791,347,156 | 32,362,557,585 |
| 11. Other incomes | 31 |  | 2,439,075,751 | 56,866,422,803 |
| 12. Other expenses | 32 |  | 2,250,767,614 | 2,477,087,350 |
| 13. Other profit (40=31-32) | 40 |  | 188,308,137 | 54,389,335,453 |
| 14. Profit before tax (50=30+40) | 50 |  | 133,979,655,293 | 86,751,893,038 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 23,314,418,959 | 26,094,458,641 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 110,665,236,334 | 60,657,434,397 |
| 18. EPS (*) | 70 |  | 4,805.00 | 3,029.00 |

## CASH FLOW STATEMENT

Quarter 3/ 2009 (Direct method)

| Items | Code | Note |  | Unit: VND |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 516,102,642,068 | 574,871,311,041 |
| 2. Cash paid for supplier | 02 |  | $(143,078,678,293)$ | (509,533,782,335) |
| 3. Cash paid for employee | 03 |  | (49,201,742,030) | (72,495,805,162) |
| 4. Cash paid for interest | 04 |  | (65,605,691,648) | (63,238,534,104) |
| 5. Cash paid for corporate income tax | 05 |  | (23,722,463,126) | $(37,228,954,977)$ |
| 6. Other receivables | 06 |  | 51,413,151,735 | 346,738,253,230 |
| 7. Other payables | 07 |  | (58,862,901,476) | 419,657,714,182 |
| Net cash provided by (used in) operating activities | 20 |  | 227,044,317,230 | (180,545,226,489) |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(175,756,198)$ | (1,408,166,470) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22 |  |  |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | $(167,100,000,000)$ | (109,215,409,766) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 148,450,000,000 | 110,001,000,000 |
| 5. Cash paid for joining capital in other companies | 25 |  | (11,950,000,000) | (54,000,000,000) |
| 6. Withdrawal of capital in other companies | 26 |  | 335,244,000 |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 6,840,762,512 | 2,646,036,513 |
| Net cash used in investing activities | 30 |  | (23,599,749,686) | (51,976,539,723) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 33,180,207,049 | 574,609,164,096 |
| 4. Cash paid to principal debt | 34 |  | $(167,562,275,972)$ | (403,170,406,518) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  |  |  |
| Net cash (used in) provided by financing activities | 40 |  | $(134,382,068,923)$ | 171,438,757,578 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 69,062,498,621 | (61,083,008,634) |
|  |  |  |  |  |
| Cash and cash equivalents at beginning of year | 60 |  | 29,581,312,265 | 65,176,772,676 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 98,643,810,886 | 4,093,764,042 |

